

U.S. TRADE SYMPOSIUM SERIES



Learn How to Find and Finance Sales to Foreign Buyers

This Unique Trade Symposium Shows You How To:

- Identify New Buyers and Markets
- Expand Sales in Existing Markets
- Protect Against Nonpayment
- Obtain Financing Support for You and Your Buyers
- Ship Your Products to Market

BOZEMAN, MONTANA | September 3, 2009

Rural Exporter Symposium

8:30 a.m. - 12:30 p.m.

Montana Manufacturing Extension Center

2310 University Way Building

Montana State University

Bozeman, Montana 59715

Key Participants:

Export-Import Bank of the United States • U.S. Commercial Service • Small Business Administration
World Trade Center • U.S. Export Assistance Center • Montana Manufacturing Extension Center
Prospera Business Network (Ex-Im Bank City/State Partner)



Increase Your Export Sales and Minimize Risk!

Rural Exporter Symposium

Montana Manufacturing Extension Center
2310 University Way Building
Montana State University
Bozeman, Montana 59715

Tel: 406.587.3113

**Boost Your Sales Now !
Only \$39 for this opportunity
Register at www.exim.gov/seminars**

Discover how to find international buyers and use trade finance tools to win international sales and grow your business. Let trade and export finance professionals guide you through the maze of export challenges and demonstrate how to obtain valuable trade or research information, enter new markets, minimize risks, improve cash flow, and effectively ship your products to market.

Designed especially for U.S. exporters, this half-day interactive symposium will review the many products and services available from the Department of Commerce (U.S. Commercial Service), the Small Business Administration (SBA), and the Export-Import Bank of the United States (Ex-Im Bank).

At This Symposium, You'll Learn How To:

Find Buyers

- Locate and screen buyers, distributors, and partners to meet your business needs
- Tap into foreign market information from experts in 84 countries
- Use e-commerce tools and on-line export declaration filing

Secure Export Financing Support

- Obtain working capital loans to fulfill your sales orders
- Offer competitive credit terms to your foreign customers
- Protect against nonpayment
- Finance capital equipment exports

Get Your Products to Market

- Look at the macro view of global logistics
- Identify important considerations for moving your products internationally

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